

Peace Dividend **Trust**

B u i l d i n g a B e t t e r P e a c e

PDT and Afghan First

***Pakistan & Afghanistan Summit
UAE, 24-25 May 2011***

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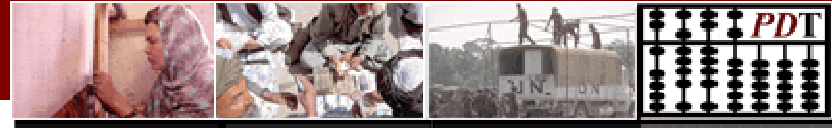
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Scope

- Peace Dividend Trust
- Peace Dividend Marketplace-Afghanistan
- PDT's Services
- PDT's Results
- Conclusion





About Peace Dividend Trust

- US-based charity (501(c)(3))
- Find, test and implement new ideas to make peace and humanitarian operations effective, efficient, equitable



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Marketplace Projects

- PDT helps local businesses access, compete and manage contracts to international standards
- PDT helps international organizations (IOs) find legitimate and capable local businesses

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BUILD TIMOR-LESTE.**
SOSA IHA RAI LARAN
NO HARI'I TIMOR-LESTE.

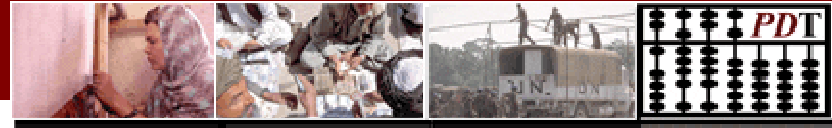


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ACHTE LAKAY.
BAY AYITI JARÈT.

Buy Local - Create Jobs - Grow the Economy

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PDT in Afghanistan

- Peace Dividend Marketplace – Afghanistan
- Research on the local economic impact of donor spending

\$PENDING THE DEVELOPMENT DOLLAR TWICE:
The Local Economic Impact of Procurement in Afghanistan

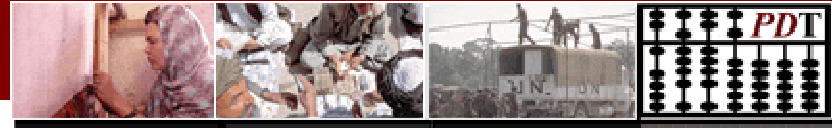


A REPORT BY
PEACE DIVIDEND TRUST
July 2009

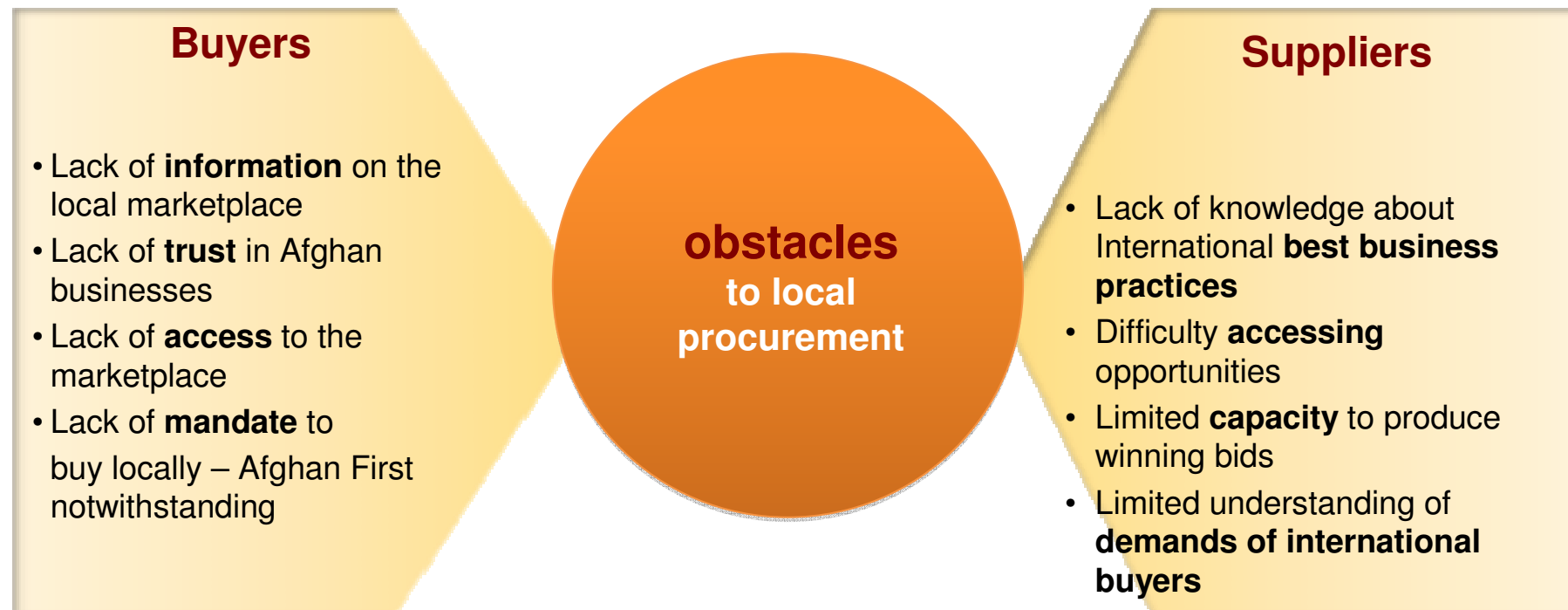
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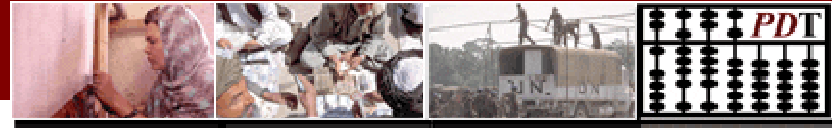


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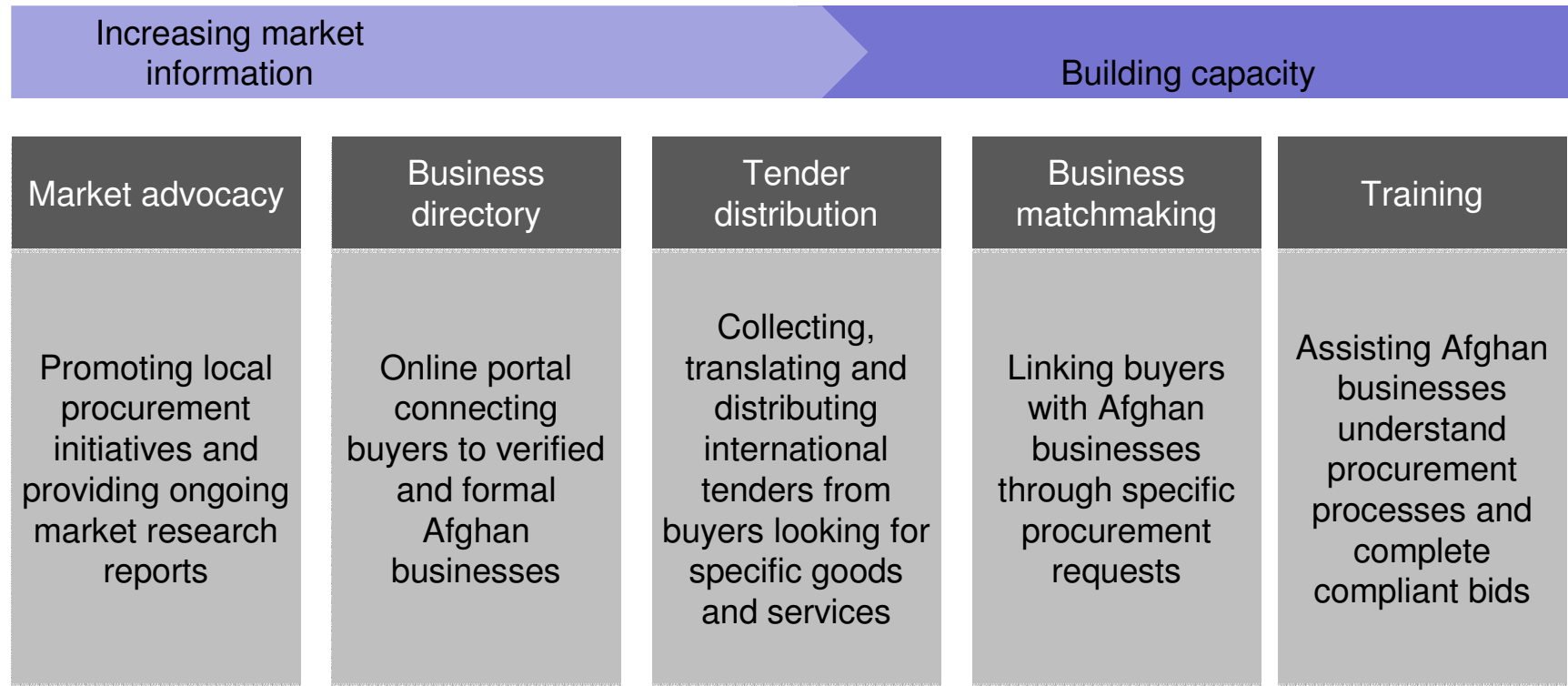


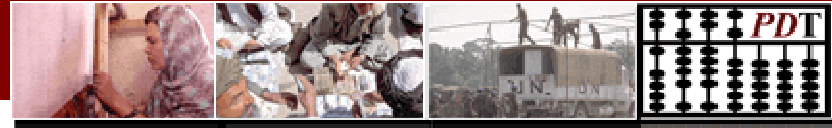
Obstacles to Procurement in Afghanistan





Breaking down these barriers is at the core of Peace Dividend Marketplace – Afghanistan’s (PDM-A) mission

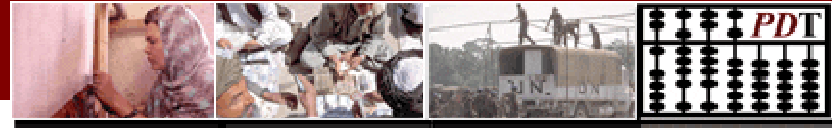




PDT Support to Local Businesses

- Skills through training
- Access to buyers through vendor fairs, seminars and Matchmaking
- Information on business opportunities through tender, RFP, RFQ and other announcements.
- Strategies on how to work with IOs to international standards and expectations
- To come – Factor Finance for Procurement (3PF)*

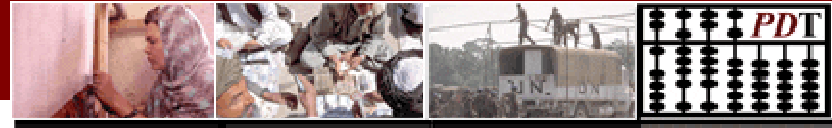




PDT Support to IOs

- Links to a wider scope of verified and legitimate Afghan businesses
- Help explain their requirements to Afghan businesses
- Identify sub-contractors
- Monitor contract compliance
- Make it easier to implement Afghan First policies





Since 2006, the level of local procurement and number of Afghan businesses on our directory has swelled

PDM-A results

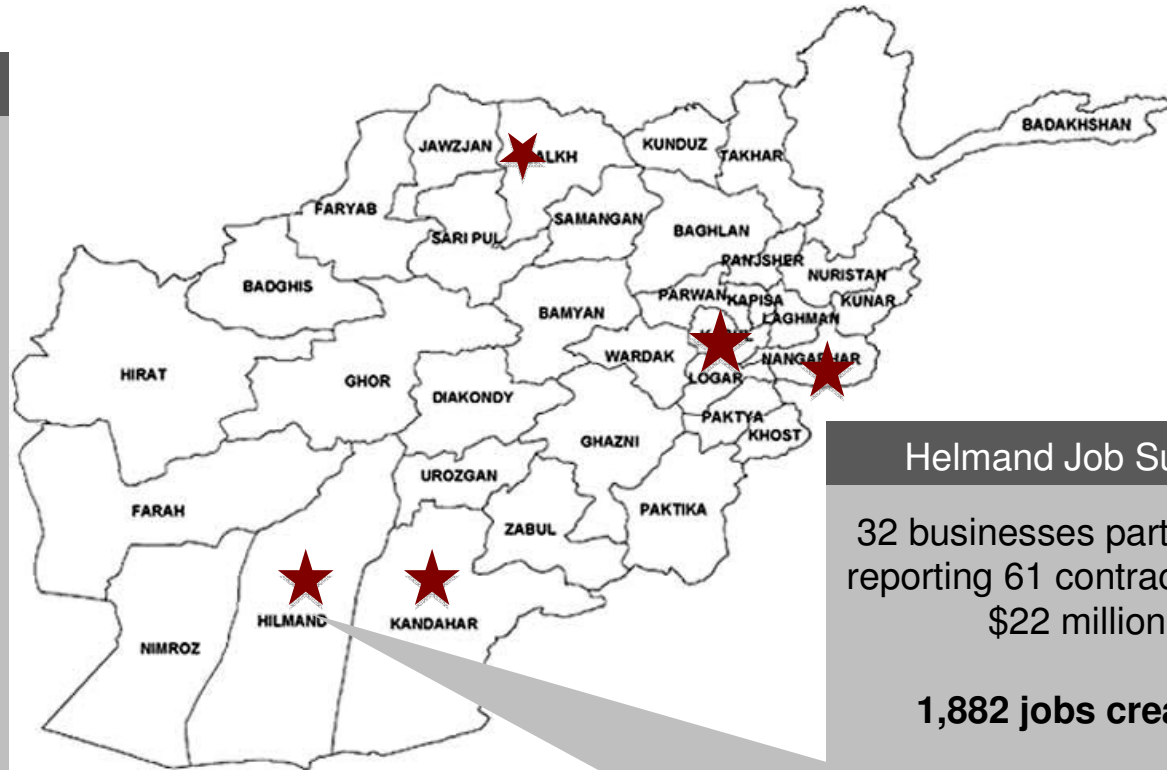
1148 contracts facilitated

\$761 million dollar value impact

7200+ businesses verified and registered

233 female-owned businesses

Almost 2000 businesses trained



Helmand Job Survey

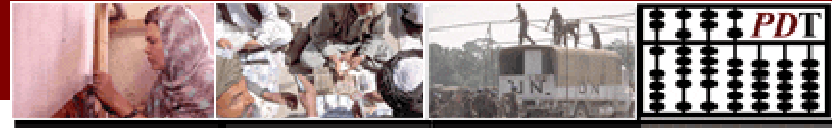
32 businesses participated reporting 61 contracts worth \$22 million

1,882 jobs created

93% of contracts would not have been awarded without PDM-A's help

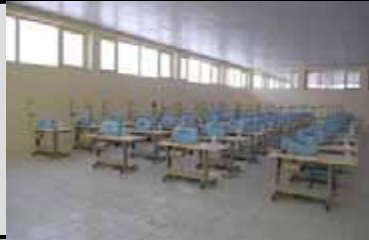
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Local Procurement Successes

Joint venture of female businesses



- Three companies identified by PDM-A won contracts worth \$54 million to provide uniforms for Afghan national army
- PDM-A encouraged winning companies to form joint ventures to increase capacity and better meet buyer's needs

Afghan Business Conferences



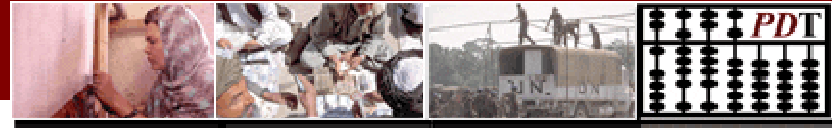
- US Marines in Helmand have brought together more than 100 local suppliers with military buyers to facilitate communication and business connections
- Buyers have spent more than \$4 million from participating suppliers via the ABCs since October 2009

Cristal Water



- The US Military injected close to \$8 million in the Afghan economy by buying locally produced water from 2006-07
- The US Military continues to procure local water today, with increased competition in the marketplace





Conditions supporting local purchasing in Afghanistan

- International Community continues to increase and beginning to mandate the use of Afghan goods and services.
- Growth of Afghan production infrastructure.
- Perceptible increase in quality and capacity of Afghan businesses.
- Continual increase in the range of goods and services available.
- Government incentives





Conclusion

- Job creation and economic growth key to the future.
- International entities insisting on Afghan First component.
- PDM-A has the tools and experience to facilitate local procurement.
- PDM-A can assist you in meeting Afghan First as well as your organizational objectives.

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